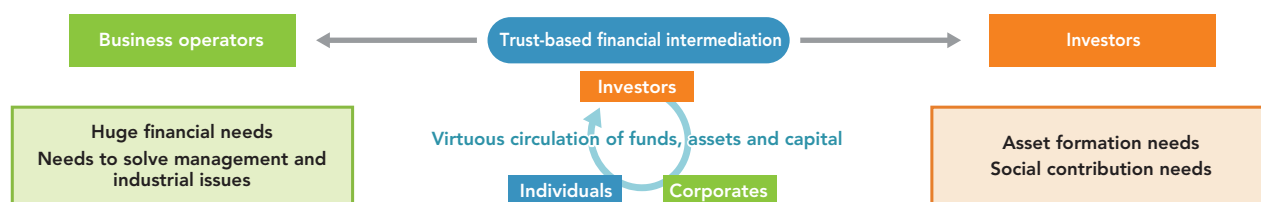


Networking

Aspiration

Through cooperation and collaboration with global players, we aim to co-create value that cannot be achieved alone, while leveraging the strengths of SuMi TRUST Group, such as our contact points with a variety of economic entities and the financial infrastructure functions of trusts. In particular, we will focus on the social issue domains, where huge demand for funds

and investment are foreseen. We will create new and superior investment opportunities by leveraging our Group's extensive expertise and advanced knowledge with external partners. We will also serve as a focal point for various investors, mainly in Japan, to solve social issues and achieve a virtuous circulation of funds, assets, and capital.



Environmental Awareness

- Emergence of new social issues such as climate change and demographically driven regional economic decline, and huge demand for funding and investing in these social issue domains
- Increasing complexity of management issues faced by investors and asset managers due to changes in global circumstances and monetary policies, etc., and exploration of new investment opportunities that contribute to more sophisticated investing

Value SuMi TRUST Group Provides

- Provide high-quality investment opportunities by strengthening the investment chain through collaboration with advanced overseas players
- Build mutually complementary relationships among regional agents and establish relationships with economic agents outside the region to promote multifaceted collaboration and co-creation



Mr. Kenjiro Okamura
Japan Extensive Infrastructure,
Limited.
Representative Director and
CEO

Creating a virtuous circulation in the domestic infrastructure domain

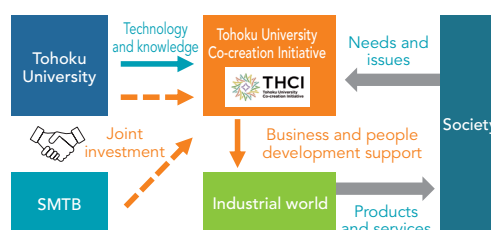
Interview

Japan Extensive Infrastructure (JEXI) was established in 2023 as an investment advisory company specializing in domestic infrastructure. In September of the same year, JEXI began providing investment advisory services to a comprehensive domestic infrastructure fund in which SuMi TRUST Bank also has a stake. Infrastructure is the backbone of Japan's economy, and new types of infrastructure domains are expected to expand their scope in line with the advancement of the times and changes in society. JEXI aims to become a platform for promoting solutions to social issues in the ever-expanding infrastructure sector in Japan while keeping an eye on expanding the scale of infrastructure investment and diversifying investment targets. JEXI is committed to earning the trust of all investors for many years to come.

Local

Building an ecosystem that helps solve social issues

Leveraging SuMi TRUST Group's position with extensive expertise in investment and financing and its contact points with a variety of economic entities, we will create a virtuous circulation of funds by developing new businesses that contribute to solving social issues and creating investment opportunities. Based on this objective, we have developed networks with local companies, municipalities, universities, financial institutions, and other organizations through a cross-business collaboration system and key branch offices that serve as hubs for each region. In May 2023, we established a joint subsidiary with Tohoku University, with which we have signed a comprehensive partnership agreement. This marks the first time a national university has established a joint subsidiary with a private company. Through the joint subsidiary, we will promote efforts to transfer the university's research results and technologies that respond to social issues and needs back to industry.



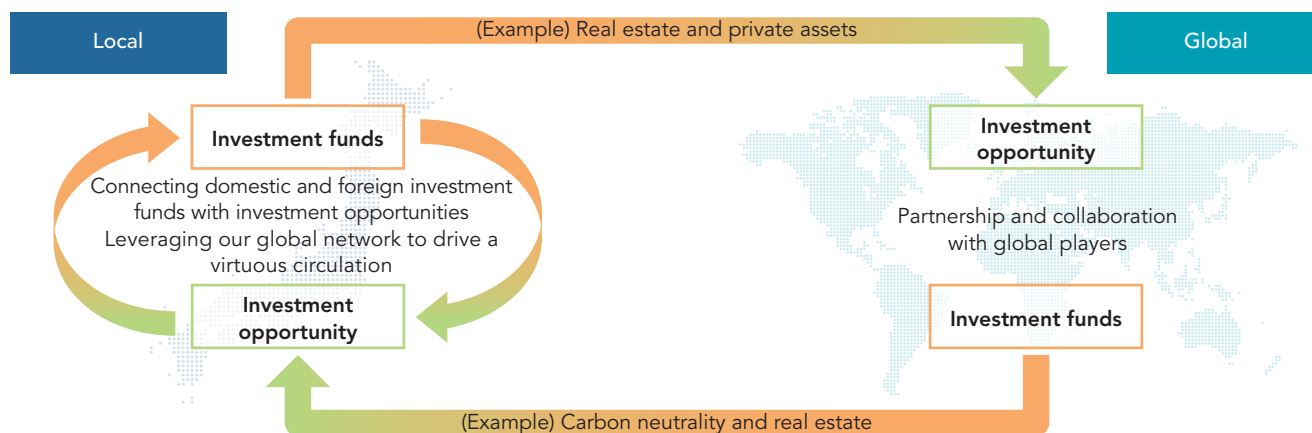
Global

Creating new investment opportunities with global players

Through networking with global players who have complementary relationships with SuMi TRUST Group, we will create new businesses by offering global investment opportunities to Japanese investors and utilizing our advanced know-how. With Apollo, a U.S.-based alternative asset manager with which we entered into a business alliance in July 2022, we began jointly developing and offering investment products that provide financial institutions and pension investor clients with high-quality overseas investment opportunities and expected stable returns.



- World's leading track record in alternative asset management
- Combining asset management and insurance businesses
- One-stop service for asset management and asset administration
- Japan's most extensive investor base



Infrastructure Funds: Creating the Circulation of Funds in the Domestic Infrastructure Market by Working with Investors

In September 2023, a first comprehensive domestic infrastructure fund (the "Fund") was established, with JEXI as the investment advisor, to invest in broad-ranging infrastructure projects in Japan. AUM reached 33 billion yen (as of May 2024), exceeding the original plan, and many financial institutions that shared the Fund's objectives participated in the Fund. By establishing a network of information on infrastructure investment in various regions where potential demand for funds and investment is expected with financial institutions throughout Japan that have invested in the Fund, we will facilitate the Fund's investment and create a virtuous circulation of funds in the infrastructure sector that will support Japan's economy and local communities.

